

COMMUNITY-INDUSTRY COLLABORATORS SHARE PARTNERSHIP POINTERS

Three individuals with leadership roles in successful community college-industry partnerships offered pointers for effective collaborations during CCPI-STEM's Model Community College and Industry Partnerships podcast.

"To make these partnerships work, you have to start with 'Yes,'" said Steven Partridge vice president of strategy, research, and workforce innovation at [Northern Virginia Community College \(NOVA\)](#). "If you want to build those partnerships, it takes a lot of work and it's not one person's job," Partridge said, explaining that many NOVA faculty and staff members are involved in industry collaborations. But, he said, coordinating those activities for six NOVA campuses is one person's full-time job.

Michelle Rivard, an analytical technologist at [Dow Inc.](#), advised college personnel to be persistent when initiating new relationships with employers. "Don't give up. If industry doesn't answer you the first time, be sure to either send out that email again or try to meet them in person," she said.

Melanie Williamson, dean of Innovation at [Bluegrass Community and Technical College](#), encouraged college leaders to be open ideas from industry, even unusual suggestions. "Consider the crazy ideas," she said.

Read the full story here: <https://bit.ly/42XGoDg>

EXPERIENCED PRINCIPAL INVESTIGATOR SHARES GRANT-WRITING TIPS FOR NSF-ATE PROPOSALS

During CCPI-STEM's Southeast Regional Spring Meeting Greg Kepner, the principal investigator of several [Advanced Technological Education \(ATE\)](#) grants, offered these tips for writing a competitive ATE grant proposal:

- Study the program solicitation [NSF 24-584](#) and the [NSF Proposal and Award Policies and Procedures Guide \(PAPPG\)](#).
- Work with industry partners and a grant writer to develop the proposal narrative that explains what you want to do and why.
- Provide details about who will be involved and what they will do to improve an existing technician education program or develop a new degree or certificate program.
- Explain the project's intellectual merit, which is its potential to advance the knowledge base of the field, and its broader impact, which is its potential to benefit society.

Read the full story here: <https://bit.ly/4jMobOz> View Kepner's presentation here: <https://bit.ly/3RuJlou>

UPCOMING EVENTS

April 25, 2025 / 9:00 am ET

In-Person Workshop: Grant Writing Strategies for NSF-ATE Proposal
RSVP HERE: <https://bit.ly/3ExyQhi>

May 2, 2025 / 1:00 pm ET

Three Rivers Regional Meeting: CCPI-STEM Modules for NSF ATE Grants
RSVP HERE: <https://bit.ly/3Rsyzhy>

May 14, 2025 / 5:30 pm ET

Pacific Southwest Regional Meeting: Micro/nanotechnology Project at Santa Barbara City College
RSVP HERE: TBD

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